



## Parish Mission Statement

*As an authentically Catholic parish, we exist to proclaim the gospel truth, serve those in need, and give praise to God with reverent faith.*

# 2015-2016 Annual Parish Report

## The Year in Review

Immaculate Conception Church

Near the end of our fiscal year in June we welcomed Father Augustine Chumo as our Pastor here at Immaculate Conception Church. Our parish is strong because of a dedicated staff, a superior group of volunteers (spread across many committees and programs) and many parishioners prayerfully giving of their time, talent and treasure. During the last fiscal year our parish conducted the Parish Discovery process and an Increased Giving campaign. Both had positive impacts and we are encouraged to see the results continue. On page 2 we highlight several parish initiatives. On page 3, we present our financial summary for the year ended June 30, 2016 and our budget for our current fiscal year.

Some highlights from our Financial Report: For the Church, collections were a little less than budgeted (because our increased giving campaign did not really show effect until late Spring), gift revenue was \$15,000 over budget but rental income was down because an apartment was not rented for the full year. Expenses for fundraising were up due to the fees paid for the increased giving campaign but overall our operating expenses were in line with the budget and final results for the church were close to budget. For the school, both revenue and expenses came in a little over budget, enrollment was strong and the year resulted in balanced results. The Cemetery's income was sufficient to meet operating expenses and the Gift Shop was closed this summer.

For the current fiscal year the Church budget shows some improvement as the apartment is rented and the increase in Sunday collections seems to be holding well. The school is experiencing a major decline in enrollment and faces some significant budget challenges. Tuition and parish support revenue are down almost \$182,000, resulting in a budget shortfall of almost \$110,000. Our staff, the School Advisory Board and the Finance Council are working closely to meet this challenge.

Again, we appreciate your prayers and support. Father Chumo is making a special effort to identify those in our parish who are no longer active parishioners, and to encourage them to become more involved with the spiritual and other aspects of our parish life.

Curt Ashman, Finance Council Chair

Mary Edsall-Golway, Trustee

<b>Parish Statistics</b>	<b><u>2014</u></b>	<b><u>2015</u></b>	<b><u>2016</u></b>
Total Number of Baptized Catholics	2810	2935	2420
Number of Registered Families	1274	1200	1159
Average Saturday Evening/Sunday Attendance	686	676	607
Number of Families in Religious Education	36	39	35
Parish Families in School	14	12	17
Total Number of Families in School	67	79	50
Number of Baptisms	16	10	9
First Communion	18	10	11
First Penance	18	13	11
Confirmations	18	6	0*
RCIA	9	11	3
Weddings	5	5	7
Funerals	58	46	42

\*This reflects the change of the Confirmation process to a 2-year cycle.

## **Highlighting Several Parish Initiatives:**

### **Parish Discovery: Building a Flourishing Faith Community project.**

6 groups formed –

Parish Activities Group

Communications Group

Liturgy & Music

Building a Volunteer Base

Youth Vibrancy & Participation

Building Community

The *Building a Volunteer Base* group explored ways to help gifted individuals to donate their Time and Talent to meet the many needs of our Parish and they introduced the *Promise Tree* in February. *The Tree* provides an ongoing communications vehicle to encourage parishioners to get involved in a ministry that fits their available time and their talents. There are a multitude of opportunities that need help to fulfill the mission of the Parish to proclaim the Gospel, serve those in need, and give praise to God with reverent faith.

### **Increased Giving Campaign:**

With the assistance of professionals, parishioners were given information regarding the need to increase the weekly collections to attempt to cover our ever increasing operating expenses. Messages from the pulpit and written materials distributed to parishioners by mail sought to inform them of the financial needs of the Parish. You rose to the need and this campaign was a success, increasing our monthly income from collections to help to start putting the Parish on a sounder financial base.

### **Financial Goals:**

In the long term, our goal is to make our Parish financially secure with the following objectives:

- \*Encourage enhanced giving
- \*Reviewing our buildings & grounds/cemetery
- \*Explore alternative Revenue Sources
- \*Risk Management
- \*Adhering to Diocese of Rochester financial policies
- \*Making our school a regional school – not parochial
- \*Meeting our CMA goal in a timely manner
- \*Timely financial communication – quarterly
- \*Educating our Parish on leaving a legacy of faith through estate planning and designated bequests in wills.

**If you have any questions, regarding any of this information, please email Father Chumo at [fchumo@dor.org](mailto:fchumo@dor.org)**

# Immaculate Conception Annual Report to Parish 2015-2016

	Actual 2015-2016	Budget 2015-2016	Variance 2015-2016	Budget 2016-2017
<b>Church Operating Income</b>				
Regular Collections	367,997	375,000	(7,003)	395,000
Regular EFT Collections	57,415	55,119	2,296	70,000
Collections for School	21,234	20,000	1,234	20,000
Other Collections	71,867	76,684	(4,818)	72,110
Fundraising Income	5,050	4,550	500	5,000
Gifts and Donations	22,769	6,871	15,898	20,000
Rental Income	42,796	54,700	(11,905)	59,928
Other Operating Revenue	30,210	36,400	(6,190)	39,677
<i>Total Church Operating Income</i>	<i>619,337</i>	<i>629,325</i>	<i>(9,988)</i>	<i>681,715</i>
<b>Church Operating Expenses</b>				
Salaries and Benefits	417,972	399,367	(18,606)	416,332
Building Operations and Maintenance	92,448	114,425	21,977	106,827
Support for School	81,234	80,000	(1,234)	80,000
Program-Related Expenses	66,848	73,357	6,509	61,734
Fundraising Expenses	17,836	11,816	(6,020)	2,550
Other Operating Expenses	24,287	25,200	913	6,575
<i>Total Church Operating Expenses</i>	<i>700,625</i>	<i>704,165</i>	<i>3,540</i>	<i>674,018</i>
Church Net Operating Income	(81,288)	(74,840)	(6,448)	7,696
<b>School Operating Income</b>				
Tuition and Fees	422,882	416,941	5,941	275,876
Support from Immaculate Conception Parish	81,234	80,000	1,234	80,000
Support from Other Parishes	41,590	39,095	2,495	27,500
Fundraising	55,413	50,975	4,438	49,225
Child Care/Summer Camp	106,404	95,150	11,254	101,100
Rental Income	2,720	2,500	220	4,600
Donations, Scholarships, and Grants	92,040	88,600	3,440	80,900
Other Operating Revenue	15	300	(285)	0
<i>Total School Operating Income</i>	<i>802,298</i>	<i>773,561</i>	<i>28,737</i>	<i>619,201</i>
<b>School Operating Expenses</b>				
Salaries and Benefits	654,553	651,537	(3,016)	602,870
Building Operations and Maintenance	82,264	89,758	7,494	95,106
Teaching and Office Supplies	18,887	14,495	(4,392)	17,135
Fundraising Expenses	14,121	6,140	(7,981)	5,000
Other Expenses	23,358	11,300	(12,058)	8,710
<i>Total School Operating Expenses</i>	<i>793,183</i>	<i>773,230</i>	<i>(19,953)</i>	<i>728,821</i>
School Net Operating Income	9,115	331	8,784	(109,620)
<b>Cemetery Operating Revenue</b>				
Grave and Mausoleum Sales	26,570	23,000	3,570	29,300
Cemetery Services	48,188	59,400	(11,212)	52,900
Collections to Support Cemeteries	2,654	2,000	654	2,000
Gifts and Donations	6,778	1,250	5,528	4,175
Other Operating Income	127	0	127	0
<i>Total Cemetery Operating Revenue</i>	<i>84,317</i>	<i>85,650</i>	<i>(1,333)</i>	<i>88,375</i>
<b>Cemetery Operating Expenses</b>				
Salaries and Benefits	41,407	42,876	1,469	45,614
Facilities Operations and Maintenance	24,227	25,484	1,257	24,821
Other Operating Expenses	17,327	17,255	(71)	17,590
<i>Total Cemetery Operating Expenses</i>	<i>82,961</i>	<i>85,615</i>	<i>2,655</i>	<i>88,025</i>
Cemetery Net Operating Revenue	1,357	35	1,322	350
<b>Shop Operating Revenue</b>				
Sales	35,292	35,000	292	0
<i>Total Shop Operating Revenue</i>	<i>35,292</i>	<i>35,000</i>	<i>292</i>	<i>0</i>
<b>Shop Operating Expenses</b>				
Salaries and Benefits	15,323	16,203	881	0
Building Operations and Maintenance	6,155	6,591	437	0
Advertising	765	600	(165)	0
Merchandise Expenses	19,975	11,605	(8,370)	0
Change in Inventory Value	21,092	0	(21,092)	0
<i>Total Shop Operating Expenses</i>	<i>63,309</i>	<i>35,000</i>	<i>(28,309)</i>	<i>0</i>
Shop Net Operating Revenue	(28,017)	0	(28,017)	0

Immaculate Conception Parish  
113 North Geneva Street  
Ithaca, NY 14850

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U.S. POSTAGE PAID  
PERMIT # 417  
ITHACA, NY 14850

## Our Leadership

### Parish Council

Kathy Teeter, Chair  
Peter Romani, Vice-Chair & Trustee  
Sheila Robideau, Secretary  
Michael Gualtieri, Youth Representative  
Wendy Babiak  
Elizabeth Burns  
Dinah Collins  
Lynne Conway  
Julie Gualtieri  
Nancy Iacovelli  
Margaret Rolfe

### Stewardship Committee

Anne Adesso  
Philip Cox  
Jason Trumble

### Finance Council

Curt Ashman, Chair  
Matthew Conway  
Mary Edsall-Golway, Trustee  
Edd Farmer

### Staff

Rev. Augustine Chumo, Pastor  
Pat Meyer, Pastoral Associate  
Rich Rasmussen Catechetical Leader  
Donald Mills, School Principal  
Gary Vrabel, Music Director  
Lawrence Wasser, Regional Finance Director  
Colleen Sforzo, Business Office Assistant  
Cynthia Miller, Bookkeeper  
Erika Linsdell, Administrative Assistant  
Patrick Paolangeli, Maintenance

Have you remembered Immaculate Conception Church in your will?